

Overview

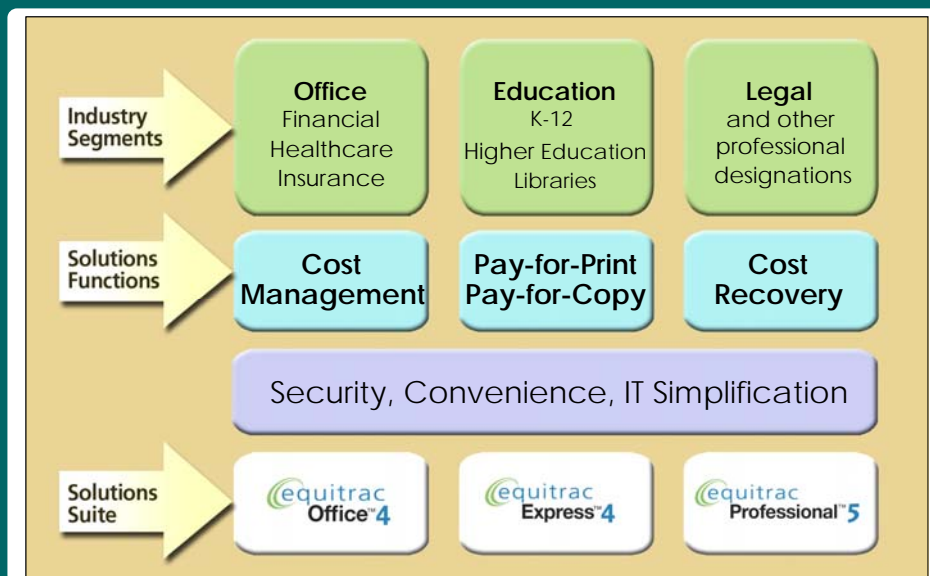


Instructor Led Training

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Equitrac Industry Solutions



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Equitrac Office 4.0

- Manage, reduce and allocate document output costs
- Discover optimal deployment of devices
- Manage office equipment supplies and consumables
- Increase document security
- End User Convenience
- IT Simplification



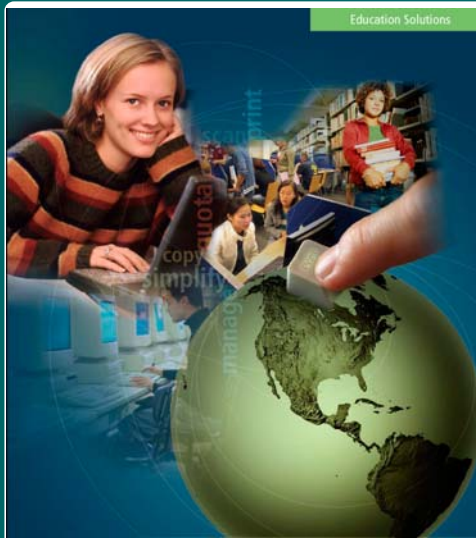
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Equitrac Express 4.0

- Reduce wasteful output
- Secure devices and their output
- Recover and allocate output costs
- Provide flexible payment methods
- Optimize the use of all devices



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Cut Costs



“We expect to save over \$240,000 per month by replacing thousands of personal printers with over 500 networked multi-function devices in 29 corporate offices all supported by Equitrac Follow-You Printing software.”

IT Director, National Telecommunications Provider

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Gain Control

Equitrac Follow-You™ printing with Secure Document Release increases mobility and productivity by freeing employees to output documents at any networked printer within in the enterprise — across departments, servers, and locations.



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Reduce Waste



“This was first pushed by the environmental concerns. But once you start looking at the cost savings, it wasn’t hard to get the administration to sign on.”

*Director of Business Server,
Northeastern Liberal Art College*

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Recover Costs



“In the first semester, we reduced output by 41 percent, saved over 2,000 reams of paper and 100 toner cartridges, and recovered \$5,000 in over-quota print charges.”

*Associate Director - Access Technology,
7,500 Student State College*

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Improve Services

With Equitrac, IT can eliminate the confusion of multiple devices and make printer choices and capabilities easy to identify, access and understand. Support requirements and printing-related help desk calls are drastically reduced.



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Enforce Limits*

“If I see a paper left in the tray at the end of the day, at least that’s not one that I paid for.”

*Director of Information and Communications Technology,
4-campus Secondary School*



*** Feature only available in Equitrac Express**

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Expense Management

- ☞ Software-based capture, costing and reporting of printing and copying expenses
- ☞ Device status management and fault tracking
- ☞ Centralized management tools
- ☞ Global support for multi-national deployments



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Improve Productivity

- ☞ Follow-You secure printing technology
- ☞ Rules-based local and network printing and routing
- ☞ Color output quota enforcement
- ☞ Copy and scan control and tracking using embedded and PageCounter terminals
- ☞ Route jobs away from unavailable devices with Device Monitoring Engine

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Follow-You Example

User
prints as
usual



User goes to PageCounter
on the print device to collect
their job

Job is sent to
secure print
server



User authenticates at the
PageCounter terminal



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Embedded Solutions

PageCounter Terminal



Partners



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Document Accounting

Cost and tracking based on user,
Department or Billing Code accounts

Users



Domain User ID
Active Directory User ID
Novell NDS User ID
LDAP User ID

Departments



Billing Codes

001 abc001 ABC Company, Project 001, Job 001
001 abc002 ABC Company, Project 001, Job 002
001 abc003 ABC Company, Project 001, Job 003
001 abc004 ABC Company, Project 001, Job 004
001 abc005 ABC Company, Project 001, Job 005
001 abc006 ABC Company, Project 001, Job 006
001 abc007 ABC Company, Project 001, Job 007
002 def001 DEF Company, Project 002, Job 001
002 def002 DEF Company, Project 002, Job 002
002 def003 DEF Company, Project 002, Job 003
002 def004 DEF Company, Project 002, Job 004
002 def005 DEF Company, Project 002, Job 005
002 def006 DEF Company, Project 002, Job 006
002 def007 DEF Company, Project 002, Job 007
003 ghi001 GHI Company, Project 003, Job 001
003 ghi002 GHI Company, Project 003, Job 002
003 ghi003 GHI Company, Project 003, Job 003
003 ghi004 GHI Company, Project 003, Job 004
003 ghi005 GHI Company, Project 003, Job 005
003 ghi006 GHI Company, Project 003, Job 006
003 ghi007 GHI Company, Project 003, Job 007

Project Number
Job Code
Customer ID

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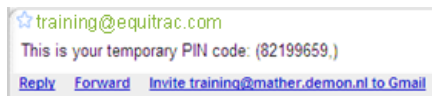
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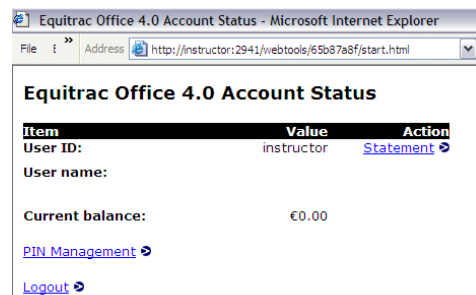
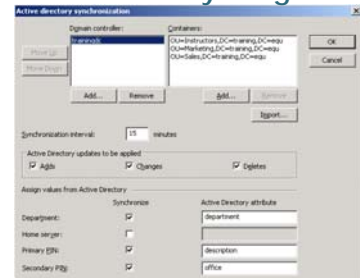
Simplified Account Management

Automatic creation and user management
of PIN codes

Email Sent



Active Directory Integration



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Device Management*

- View History of faults
- Current Status of device
- Total time online and offline

The screenshot shows a 'Device properties' window with the following information:

Definition	
Hostname:	192.168.96.131
Server:	INSTRUCTOR
Color:	Yes
Speed:	0
Alert rules:	UnReachable

Statistics	
Status:	Unreachable
Paper:	60%
Toner:	33%
Total pages (metered):	9934
Color pages (metered):	0
B&W pages (metered):	0

Time	
# faults (7 days):	1
Time online (7 days):	0 01:00:00
Time offline (7 days):	0 00:00:00
Time unreachable (7 days):	6 23:00:00
Total pages (7 days):	0
Color pages (7 days):	0
B&W pages (7 days):	0

Close

* Feature requires SNMP be installed and Enabled on the network

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Flexible Pricing & Accounting

- Price lists can be created for physical devices, individual print queues, or Departments
- Can include account based discounts or surcharges
- Can include simple or advanced charges based on job attributes
- Can be used to price wide format printer and plotter jobs

The screenshot shows a dialog box titled 'Add new price list' with a 'Price list type' section containing five radio button options:

- ☒ Basic
- ☐ Advanced
- ☐ Large-format
- ☐ Fax
- ☐ Scan

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Flexible Pricing & Accounting

- Can include time of day or week based discounts or surcharges
- Dual Pricing allows for reporting of primary and secondary costs
- Accounting precision up to five decimal places*

Price list selection

	Primary	Secondary
Print:	<Default>	<Default>
Copy:	<Default>	<Default>
Fax receive:	<Default>	<Default>
Fax send:	<Default>	<Default>
Network scan:	<Default>	<Default>

Accounting precision

Precision: Calculate document cost to: 5 decimals

☐ Override currency symbol for end user display: _____

OK Cancel

*Function requires change to Windows Regional settings

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Extensive Reporting

Standard Reports

Scheduled Reports

Modify 'Daily Reports' task

Name: Daily Reports

Description: print, copy, fax and scan activity for all users

Suspended: No

What to run: Detailed activity by network user

Report name: Destination...

When to run: Start date: 01-06-04 Start time: 7:15 End date: 30-06-04

Every 1 day(s)

OK Cancel

Web Based User Statement

14-06-04

User account statement

Reporting period 16-05-04 to 14-06-04

equitrac

Date	Type	User ID	Description	Pages	Credit	Debit
04-05-04 17:37	print	mickim	Test Page	1	0.00	0.01
				1	0.00	0.01

Opening Balance: €0.00
Closing Balance: -€0.01

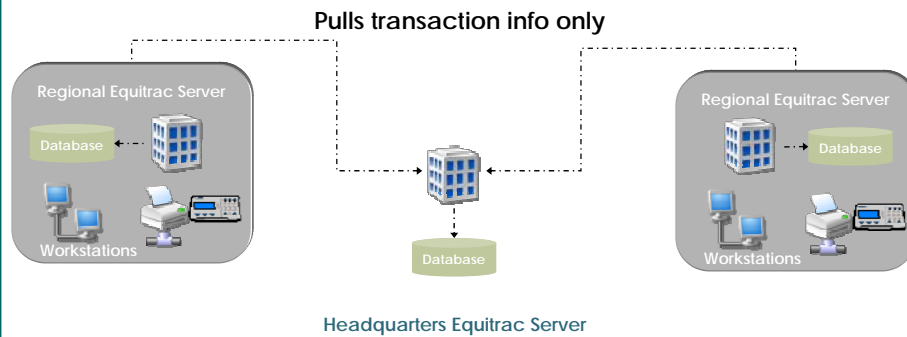
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Enterprise Wide Reporting

- Scalable office solution provides an upload of regional office transaction information to a central or headquarters office

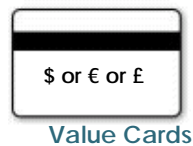


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Flexible Payment Options



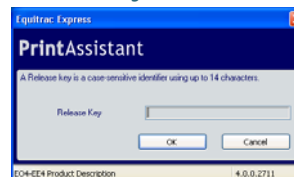
Cash Based Systems



Campus Card Systems



Anonymous Users



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Technology Integration

Available Server Operating Systems



Available Databases



Available Client Operating Systems



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Summary of Equitrac Office 4.0

- Provides centralized networked control of the entire fleet of printers and copiers;
- Provides easy application and modification of rules;
- Provides real-time device monitoring; and
- Provided advanced automated reporting for accurate and detailed analysis of device usage, service and deployment needs.

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Summary of Equitrac Express 4.0

- Provides educational institutions an easy-to-use, powerful set of tools for centralized management of their entire fleet of output devices;
- Offers enhanced print and copy quota allocation and payment options for students, faculty, staff as well as campus and library guests;
- Provides usage management capabilities to help reduce waste and contain printer and copier costs;
- Minimizes IT resource requirements; and
- Reduces printing-related help desk calls.

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Questions?



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